Senior Project Manager – Indonesia

Are you passionate about improving livelihoods for farmers while preserving natural resources? Join Livelihoods Venture in driving nature-based solutions to improve lives and ecosystems worldwide!

ABOUT LIVELIHOODS

Livelihoods is a global initiative that connects companies, local organizations and communities to turn climate ambition into tangible action. We are grounded in a core belief: there is no environmental impact without social justice.
Since 2009, we've mobilized private investment and field expertise to co-design and deliver longterm projects that restore natural ecosystems, improve livelihoods, and strengthen resilience. With a team of 50 specialists and over 15 years of experience, we operate across two impact platforms: within the value chain, we help companies transition to regenerative sourcing through the Livelihoods Fund for Family Farming and custom programs; beyond the value chain, our three Livelihoods Carbon Funds drive nature-based solutions that restore degraded land, expand agroforestry, and improve energy access — generating high-quality carbon credits certified by international standards such as Gold Standard or Verra.

Our approach is non-speculative and outcome driven. Backed by 20 committed companies and led by Livelihoods Venture — a social business owned by our foundation — we've launched 47 large-scale projects, delivering 5.4 million tons of CO_2 avoidance and removals, planting 160 million trees, and improving life for 2.4 million people in Africa, Asia, Europe and Latin America.

YOUR ROLE

We are looking for a **Senior Project Manager with a very strong focus on Palm Oil**, based in Indonesia and reporting to the Head of Southeast Asia (SEA). This is a senior role for someone who knows palm oil from the inside: how it grows in the field, how it moves through the supply chain, and how the economics work for every player; from smallholders and cooperatives to mills, traders and buyers. You will be the architect of coalitions: bringing together companies, NGOs, government agencies, financial institutions and producer organizations around shared, viable business models that deliver measurable impact for stakeholders.
You will work alongside our Project Managers in Indonesia, coordinate with our Paris-based teams, and act as Livelihoods' senior reference on palm oil in Southeast Asia — with a mandate to extend this coalition-driven approach to other commodities & pillars over time.

Key Responsibilities:

1. Palm oil & sourcing expertise

- Act as Livelihoods' senior expert on palm oil in the region, from smallholder agronomy to supply chain economics, traceability, certification (RSPO, ISPO) and emerging regulations (EUDR).
- Design & assess interventions that work for the business: farmer profitability, supply security, quality and traceability.
- Extend this expertise to other commodity sourcing programs as our portfolio diversifies in SEA.

2. Coalition building & business model development

- Build and lead multi-player coalitions: sourcing companies, mills and traders, cooperatives, NGOs, government and financial partners.
- Read each stakeholder's needs and incentives, and co-design viable business models that make coalitions self-sustaining beyond initial funding.
- Structure partnerships, secure co-funding and commercial commitments, and represent Livelihoods in relevant platforms to open new coalition opportunities.

3. Project leadership & delivery

- Source and design new projects with local partners, ensuring models are practical, scalable and adopted by farmers.
- Manage timelines, budgets and governance; monitor performance and drive improvement based on field data.

KEY COMPETENCIES & SKILLS

- **Deep palm oil knowledge:** credible across both field realities (smallholders, agronomy, plantation economics) and industry dimensions (supply chain, sourcing economics, certification, regulation). An established network within the Indonesian palm oil sector and government agencies is a strong plus.
- **Coalition architect:** proven track record building multi-stakeholder partnerships with private companies and turning them into funded arrangements.
- **Field credibility:** hands-on experience working directly with smallholders and rural communities.
- **Business-minded, pragmatic and result-oriented:** deliver within constraints, grounded in field data; ability to design and stress-test business models and speak the language of procurement and finance teams.
- **Intercultural adaptability:** work across Southeast Asia and with international teams.
- **Remote-work ready:** equipped for frequent travel, mostly to Sumatra.

REQUIRED QUALIFICATIONS

- **Education:** Master's degree in agronomy, forestry, rural development, business or supply chain management or equivalent professional depth.
- **Experience (10+ years):** substantial experience in the Indonesian palm oil sector, spanning both field programs with smallholders and business/supply chain roles.
- **Languages:** fluency in English is a must; Bahasa Indonesia strongly preferred.

ADDITIONAL DETAILS

- **Location:** Indonesia (Medan, Jakarta, Bali).
- **Travel requirement:** frequent travel within Indonesia (mostly Sumatra) and potentially other Southeast Asian countries.
- **Compensation:** aligned with experience.
- **Diversity & Inclusion:** Livelihoods Venture fosters an inclusive work environment.

If you're passionate about making an impact with nature-based solutions, apply now! Send your resume to **jobs@livelihoods.eu** with "**LV SEA**" in the subject line.